

## PRICING POLICY for Specially Commissioned Courses

These costs relate to the provision of **CUSTOMER DESIGNED/SYSTEM SPECIFIC** courses following the NFPC 3 Phase Plan. These courses are normally delivered on site or at a suitably agreed location.

**Phase 1 & 2 COSTS:** Relating to site visits, investigation of needs and development of a suitably agreed course  
UK Based. (Mon-Fri) Development costs = £600.00 per day per member of staff involved.

**Phase 3 COSTS:** Relating to course delivery. These are group rates for 6 candidates and are pro-rata for more  
UK Based. (Mon-Fri) Tuition costs = £950.00 per day  
If the above services are requested on a Saturday all above costs will be multiplied by 1.5 and for Sunday multiplied by 2.0  
For work outside Europe, an additional 30% will be added to all above costs

### TRAVEL COSTS UK/Europe.

Car Mileage Rate = £0.50 per mile based on RAC Recommended Route

Travel Costs per hour per member of staff (Mon- Friday) = £60.00.

Travel Rate for Saturday = £550.00, travel rate for Sunday = £675.00 (day rate)

**Other Travel Costs:** - It is normal practice for the commissioner to arrange and pay for all travel by train, taxi and planes.  
If arranged by NFPC these will be at cost plus 10%.

For work carried out (outside Europe) an additional 30% will be added to all above costs

**NOTE-Flights outside Europe will not be ECONOMY CLASS**

### ADDITIONAL COSTS .

Course Notes in colour (spiral bound) = £20.00 per set.

**Quality Hotel Accommodation** for NFPC staff covering BB&EM. This can be arranged and paid for by the commissioner.

**Hotel Accommodation arranged and paid by NFPC will incur a cost of £145.00 per person per night.**

Airport and any other parking costs

(1 day = £25.00) ( 2 days = £45.00 ) ( 3 days = £60.00) (4 days = £75.00) (5 Days = £90.00)

**Payment Methods.** The NFPC is part of the commercial arm of North Nottinghamshire College and operates within strict payment TERMS AND CONDITIONS. Please read them thoroughly and carefully. The NFPC will not carry out any work of any kind outside these terms and conditions and will not start any part of this plan until a payment commitment is agreed.

**Information** The duration of each particular phase is variable, however we will endeavour to provide you with an accurate cost quotation for phases 1,2 and 3 once we have discussed your needs in more detail

"One to One" Training is offered at a tuition cost of £750.00 per day plus above expenses.

### **FOR FURTHER DETAILS CONTACT**

**JOHN R SAVAGE, DIRECTOR, NATIONAL FLUID POWER CENTRE (UK)**

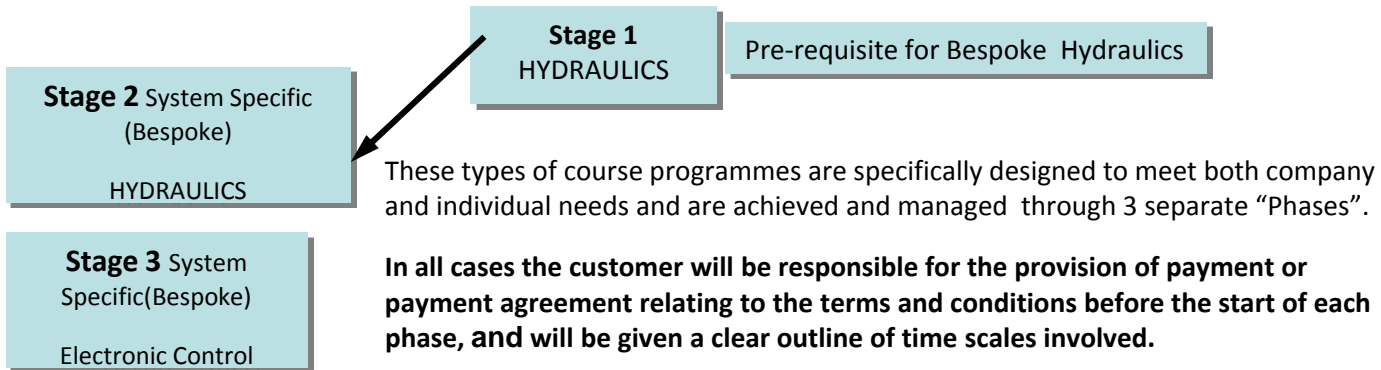
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**Visit our web site for our full range of standard course services**

The NFPC reserve the right to modify this pricing policy as considered necessary and customers will be informed accordingly. Please observe current issue date

# NFPC 3 Phase Plan for Specially Commissioned Courses



Following communication with a representative from the company and the Director of the NFPC the plan will be implemented as follows in agreement with the customer:

## PHASE 1

**NFPC staff are deployed on customers site to:**

- *Talk to engineers and key staff to clearly identify expected training outcome and all subject areas to be covered.*
- *Carry out data gathering process of all necessary information, analyse and identify its relevance within the programme*
- *Work with site staff to gain total familiarisation of systems, controls and application*
- *Photograph all necessary parts and systems.*
- *Develop a draft programme for approval by the customer*
- *Estimate the duration for both course development and delivery. Phase 2 and 3*

Phase 1 will normally take between 1 and 5 days depending upon the systems being investigated, location and accessibility. The normal practice will be to agree a duration with the customer and review accordingly as the work progresses. The NFPC are unable to start any of the prescribed PHASES 1,2 and 3 without payment or commitment to pay by the customer .

## PHASE 2

**NFPC staff are deployed to develop the course relating to:**

- *Formulation of course notes and supporting materials*
- *Preparation of presentation to accompany the course notes*
- *Customer review as required.*

## PHASE 3

**NFPC staff are deployed to deliver the training course.**

*Consideration will be given inline with costs to:*

- *Duration*
- *Location and distance from base*
- *Time to reach location*
- *Travel arrangements*
- *Number of staff deployed*
- *Accommodation*
- *Insurance*
- *Delay charges*